

Friends of China Camp Inc
Profit and Loss
July 2015 - June 2016

	Total
Income	
Bank Adjustment	358.65
Donations	12,845.57
Heritage Day Donations	
Heritage Day Art Donation	140.00
Total Heritage Day Donations	\$ 140.00
Map Donations	173.79
Museum-Donations	404.23
DocentServices	350.00
Museum-Other Donations	84.00
Total Museum-Donations	\$ 838.23
Olmstead Bucket	351.75
Total Donations	\$ 14,349.34
Membership Dues	2,860.00
Full Membership	1,870.00
Trail Membership	1,755.00
Total Membership Dues	\$ 6,485.00
Merchandise Sales	
Heritage Day Sales	195.00
Heritage Day Parking	95.00
Total Heritage Day Sales	\$ 290.00
Museum Sales	688.74
Museum Sales (Cafe)	994.00
Wood Money	14,922.35
WOOD (BR PS)	336.00
Total Wood Money	\$ 15,258.35
Total Merchandise Sales	\$ 17,231.09
Park Revenue	
Park Reservation Fees	
Bullhead Flat	50.00
China Camp Point	800.00
Group Campsite Reservation	350.00
Group/Event Trail Usage Fees	14,683.00
Lower Village	2,580.00
Miwok Meadows	4,440.00
Reserve America Reservations	150.00
Buckeye Point	4,583.50
Group Campsite	15,813.00
Individual Campsites	138,691.50
Weber Point	4,365.50
Total Reserve America Reservations	\$ 163,603.50

Total Park Reservation Fees	\$ 186,506.50
Park Usage Fees	
Annual Passes	
Annual Parking Pass	5,728.00
Annual Pass Test	2.00
Annual Trail Usage Pass	7,033.00
Biking Pass (Group Discount)	200.00
Total Annual Passes	\$ 12,963.00
Campground Showers	2,338.29
Iron Rangers	
Buckeye Point IR	1,790.95
Bullhead Flat IR	5,330.05
Campground IR	
Campground IR-Camping	23,069.54
Campground IR-Hike & Bike	1,809.19
Campground IR-Vehicles	4,815.24
Total Campground IR	\$ 29,693.97
Enroute Parking IR-Camping	1,450.00
Enroute Parking IR-Day Use	1,666.92
Lower Village IR-1	11,603.72
Miwok Meadows IR	2,134.76
TurtleBack Hill IR	2,110.08
Upper Village IR	7,231.78
Upper Village IR-2	3,064.58
Weber Point IR	1,551.45
Total Iron Rangers	\$ 67,628.26
Pay Stations	
Back Ranch Kiosk PS	
BR PS Annual Parking Pass	1,800.00
BR PS Annual Trail Usage Pass	8,820.00
BR PS Campground	15,575.00
BR PS Parking	13,395.00
BR PS Trail Usage	26,462.00
Total Back Ranch Kiosk PS	\$ 66,052.00
Lower Village PS	
LV PS Annual Parking Pass	1,560.00
LV PS Annual Trail Usage Pass	105.00
LV PS Day Use Parking	13,451.00
LV PS Trail Usage	130.00
Total Lower Village PS	\$ 15,246.00
Shoreline PS	
SL Annual Parking Pass	480.00
SL Day Use Parking	1,396.00
SL PS Annual Trail Usage Pass	2,275.00
SL PS Trail Usage	2,347.00
Total Shoreline PS	\$ 6,498.00
Upper Village PS	

UV PS Annual Parking Pass	1,800.00
UV PS Annual Trail Usage Pass	210.00
UV PS Day Use Parking	24,708.50
UV PS Trail Usage	740.00
Total Upper Village PS	\$ 27,458.50
Total Pay Stations	\$ 115,254.50
Total Park Usage Fees	\$ 198,184.05
Total Park Revenue	\$ 384,690.55
Total Income	\$ 423,114.63
Cost of Goods Sold	
Cost of Goods Sold	
Cost of Goods-Sales Tax (Non-Wood Sales)	608.00
Non-Interpretive Materials	
Firewood-COGS	6,824.00
Firewood-PROMOTION	1,908.00
Sales Tax-Firewood Sales	430.00
Total Non-Interpretive Materials	\$ 9,162.00
Total Cost of Goods Sold	\$ 9,770.00
FOCC Merchandise	
Photo Cards	104.40
Photo Cards-PROMOTION	6.00
T-Shirts	290.88
T-Shirts-PROMOTION	719.11
Total FOCC Merchandise	\$ 1,120.39
Interpretive Materials	
Gift Shop Expenses	186.17
Gift Shop Expenses-PROMOTION	50.28
Total Interpretive Materials	\$ 236.45
Total Cost of Goods Sold	\$ 11,126.84
Gross Profit	\$ 411,987.79
Expenses	
Fundraising Expenses	
Fundraising Events	
MCCA New Year Dinner	100.00
Total Fundraising Events	\$ 100.00
Outreach Expense	1,000.00
Advertising-Outreach	150.00
Cell Phone-Outreach	993.70
Other- Outreach	606.68
Photocopy expenses-Outreach	109.05
Postage-Outreach	9.80
Printing-Outreach	150.62
Total Outreach Expense	\$ 3,019.85
Total Fundraising Expenses	\$ 3,119.85
Gifts Given	428.92
Management & General Expenses	
Bank Charge-Mgmt. & General	45.22

Check enclosures	14.00
Check Printing Charge	64.00
Overdraft Fees	175.00
Returned Item Charge Back Fee	84.00
Total Bank Charge-Mgmt. & General	\$ 382.22
Depreciation Expense-Management & General	10,120.70
Insurance-Management & General	
Directors and Officers Insurance	506.55
Insurance-Other	-574.17
Liability Insurance	3,091.14
Total Insurance-Management & General	\$ 3,023.52
Meeting Expenses-Management & General	501.14
Membership Expenses-Management & General	
PayPal Fees-Membership	495.23
Total Membership Expenses-Management & General	\$ 495.23
Postage-Mgmt. & General	116.61
Professional Fees-Mgmt. & General	550.00
Accounting	3,635.28
Legal	930.00
Total Professional Fees-Mgmt. & General	\$ 5,115.28
Quick Books Online-Management & General	299.40
Square Fees-Mgmt. & General	182.27
Tax	
Attorney General Filing Fee	106.25
Franchise Tax Board Filing Fee	10.00
Sales Tax	305.00
Secretary of State Filing Fee	25.00
Total Tax	\$ 446.25
Website Expenses-Mgmt. & General	8,566.68
MailChimp Monthly Plan	150.00
WP Maintenance/Hosting	50.00
Total Website Expenses-Mgmt. & General	\$ 8,766.68
Total Management & General Expenses	\$ 29,449.30
Park Operations Expenses	0.00
Annual Pass Expenses-Park Operations	589.54
Annual Pass Expenses-Other-Park Operations	1,216.76
Annual Pass Postage-Park Operations	292.00
Total Annual Pass Expenses-Park Operations	\$ 2,098.30
Campground Improvements-Park Operations	690.41
Campground Internet	1,500.00
Total Campground Improvements-Park Operations	\$ 2,190.41
China Camp SP Brochures	2,484.44
Day Use Area Improvements-Park Operations	364.41
Education/Interpretive Programs-Park Operations	
Heritage Day Expenses-Park Operations	
Heritage Day Expenses	1,830.99
Heritage Day Supplies	166.78

Marin Chinese Cultural Associat	300.00
Total Heritage Day Expenses-Park Operations	\$ 2,297.77
Interpretive Programs-Park Operations	
Cultural History Expenses	120.13
Museum Expenses	119.54
Total Cultural History Expenses	\$ 239.67
Natural History	568.26
Campfire Program	13.96
Junior Ranger	500.00
Natural History-Other	836.28
Natural History/Visitor Center	91.22
Total Natural History	\$ 2,009.72
Total Interpretive Programs-Park Operations	\$ 2,249.39
Interpretive/Educational Materials	711.75
Total Education/Interpretive Programs-Park Operations	\$ 5,258.91
Maintenance Service-Park Ops.	2,326.30
Maintenance Supplies/Equipment-Park Ops.	3,237.05
Housekeeping Supplies/Material	1,650.09
Trail Maintenance/Restoration	3,613.28
Total Maintenance Supplies/Equipment-Park Ops.	\$ 8,500.42
Office Equipment-Park Ops.	284.01
Office Supplies-Park Ops.	666.29
Park Champions Program-Park Ops.	3,714.63
Pay Station Expenses	
Annual Pass Fee	960.00
CCU Serve Hosting Fee	4,320.00
Digital Cellular Carrier Fee	4,320.00
Pay Station Maintenance/Repair	1,360.03
PayPoint Equipment/Material-Park Ops.	1,105.76
VenDirect Transaction Fee	790.90
VenVue Credential Subscription	990.00
Total Pay Station Expenses	\$ 13,846.69
Pay Station Merchant Fees-Park Ops.	
BR PS Merchant Fee	2,790.01
LV PS Merchant Fees	889.78
Pay Station Merchant Fees-Other	79.80
SL PS Merchant Fees	547.50
UV PS Merchant Fees	1,216.62
Total Pay Station Merchant Fees-Park Ops.	\$ 5,523.71
Porta-Jons-Park Ops.	3,385.00
Ranger Station Flags-Park Ops	75.53
Sanitation Services	7,282.42
Signage-Park Ops.	1,075.87
Vehicle Service/Parts-Park Ops.	2,208.56
Village Repair/Supplies-Park Ops.	3,310.47
Fishing Boat Expenses - Park Ops.	796.85
Historic Boat Expenses-Park Ops.	1,004.91

Total Village Repair/Supplies-Park Ops.	\$	5,112.23
Total Park Operations Expenses	\$	66,398.13
PayPal Fees-Park Ops.		93.36
Photocopy expenses-Park Ops.		63.42
Program Services Expense		
General Support Expenses		
Conferences/Training		108.09
Travel		
Auto		
Fuel		887.07
Total Auto	\$	887.07
Lodging		473.19
Total Travel	\$	1,360.26
Volunteer Supplies-Park Ops.		260.38
Total General Support Expenses	\$	1,728.73
Total Program Services Expense	\$	1,728.73
Total Expenses	\$	101,281.71
Net Operating Income	\$	310,706.08
Other Income		
Interest Income		253.49
Total Other Income	\$	253.49
Net Other Income	\$	253.49
Net Income	\$	310,959.57

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